

A per-client gap list is the product.

Every platform says multi-tenant. What you have not been handed before is a map of where your own services fit.

Your clients are being asked for security and compliance credentials by their own customers, insurers and procurement teams. Right now each of those is a bespoke project. 786 Cyber turns it into a service line — **multi-tenant, white-label capable, billed monthly so it scales with take-up rather than ahead of it.**



The routed gap list

Per client, every gap sorted into three buckets: what our platform closes, what a policy template closes, and what needs third-party tooling. That last bucket is a revenue map inside your own account base — it tells you exactly where your services fit, client by client.

The commercial shape

Partner commercials are agreed one-to-one and shaped around how you actually sell. Per-client data isolation, per-client billing, your branding. Monthly, so you are not committing to a year of seats before you know how many clients take them up.

WHAT YOU GET

- **Multi-tenant portal** — every client from one dashboard, with per-client data isolation
- **Per-client billing**, so your commercials match your delivery
- 31 compliance frameworks including UK and GCC, across every client portfolio
- AI-drafted policies per client, exportable as branded PDFs
- **White-label capable** — your branding in front of your clients
- **Routed gap lists** per client — platform, policy, or third-party tooling
- Posture management and threat exposure included — not a separate purchase per client
- Monthly rolling — scale up and down with your client base

Why this is a channel proposition, not a feature

A compliance platform gives you something to resell. A routed gap list gives you something to **sell into** — a per-account, itemised view of unmet need across your entire client base, refreshed continuously. The gaps you cannot close with our platform are the ones your own services and vendor relationships exist to fill.

GOOD FIT

- UK MSPs with 20–200 clients adding a security or compliance practice
- Regional consultancies and MSSPs serving GCC clients under regulatory mandate
- IT resellers whose clients are hitting procurement security gates
- Anyone currently delivering compliance as one-off projects

HOW IT STARTS

- A conversation about the delivery model and the margin
- A walkthrough of one client account with the gap list open
- Commercials agreed one-to-one, not a fixed rate card
- No annual seat commitment before take-up